

A VISIONARY AND INNOVATIVE PARTNER FOR YOUR PRIVATE WEALTH MANAGEMENT NEEDS

Arche Associates, one of Europe's leading financial services companies, has a boutique of services and offering embedded in the goal of providing innovative private wealth management solutions

FULFILLING THE NEED FOR TRANSPARENCY

Luxembourg-based Arche Associates, one of Europe's leading financial services companies, is based on deep-rooted conviction that private wealth should benefit from innovative solutions tailored to individual needs.

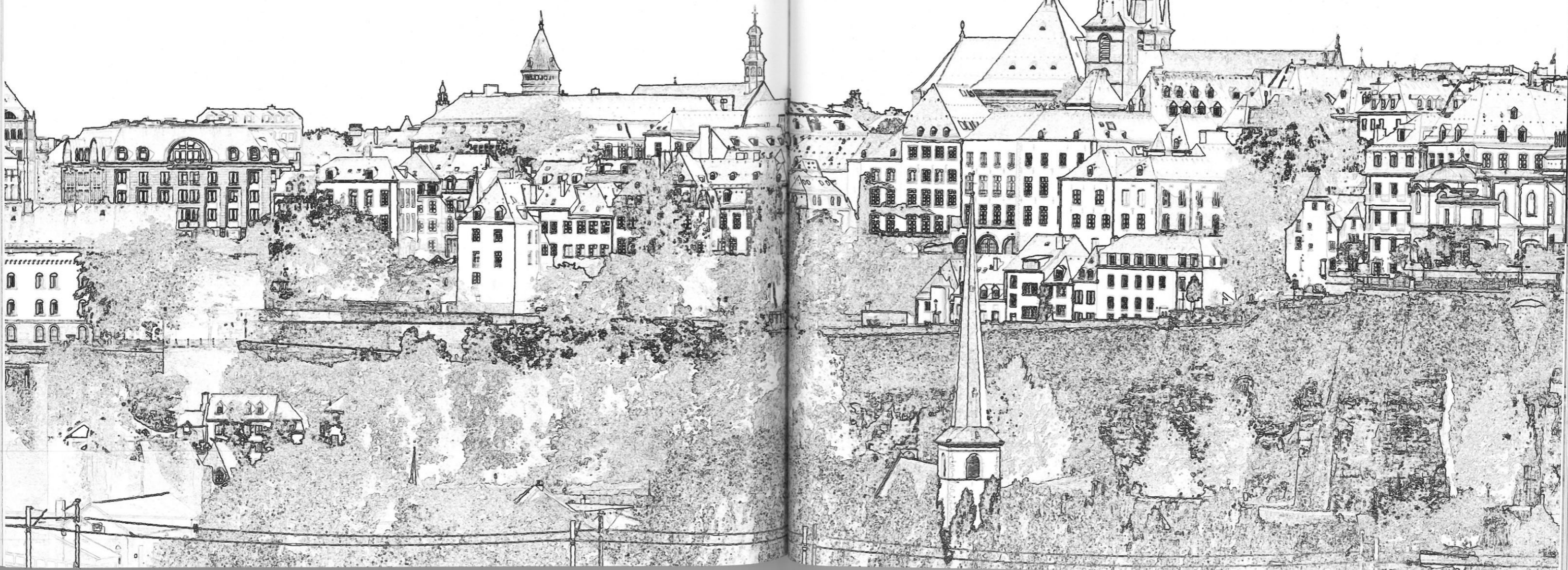
The company consists of three independent entities—depending on the type of advice required, clients can choose from one of the following:

1. Arche Family Office: the first 'Multi Family Office' to have obtained the

approval of the Luxembourg Ministry of Finance under the law passed on 21 December 2012. Arche Family Office is at the service of wealthy clients in search of expertise, transparency and independence in the overall management of their private wealth.

2. Arche Wealth Management: created and approved in 2013 after repeated demands from clients to provide tailor-made portfolio management services.

3. Arche Private Advisors: established in 2015 to consult, structure and accompany its clients' real estate investments.





FRÉDÉRIC OTTO

President of the Executive Committee (CEO), Associate founder, Arche Associates S.A.

1998–2012: President, Banque Privée Edmond de Rothschild Europe.

1996–1998: President, Banque de Gestion Privée Luxembourg.

1990–1996: Founder – President, Banques Vernes Luxembourg.

1987–1990: Director, Bank Vernes Paris.



RUDY PAULET

Associate founder, Arche Associates S.A.

Chairman of the Board of Directors, Arche Wealth Management S.A.

2004–2012: Vice-President of the Executive Committee, Head of Private Banking & Family Office, Banque Privée Edmond de Rothschild Europe.

2000–2004: Commercial Director, Fortis Assurances Luxembourg.

1989–2000: Secretary General, Head of Business Development, Fortis Bank Luxembourg.



FRANCK PAYRAR

Associate founder, Arche Associates S.A.

2000–2012: Member of the Management Committee, Banque Privée Edmond de Rothschild Europe & Family Office, Head of multi-gestion Chief Investment Strategist.

1994–2000: Head of Equities, Senior Financial Analyst specialized in Japan & Asia, BGL.



DIDIER BENSADOUN

Associate founder, Arche Associates S.A.

2005–2012: Family Officer, Banque Privée Edmond de Rothschild Europe.

1999–2005: Co-Head Advisory Department, Banque Privée Edmond de Rothschild Europe.

1997–1999: Co-Head Dealing Room, Banque Privée Edmond de Rothschild Europe.

THE CREATION OF ARCHE ASSOCIATES

Due to the country's political stability and relevant legal and tax structures, Luxembourg is an ideal place as the headquarters for Arche Associates, allowing the company to provide a range of high-level services demanded by an international clientele. Luxembourg plays a key role in the professional quality and institutionalisation of the family office and wealth management businesses.

A TAILOR-MADE SERVICE

Arche Wealth Management is regulated by the Supervisory Board of the Financial Sector (CSSF)

in Luxembourg. The division provides tailor-made portfolio management services; has extensive financial market experience and is totally dedicated to its clients. Offering continual stability, Arche perfectly understands the situation of its families and maintains constant and close dialogue with them.

By selecting the world's best investment funds, which gives access to a flexible allocation, Arche provides a professional and specialised service in all traditional asset classes, as well as in custom-built structured products and private equity investments.

Arche takes pride in providing sophisticated solutions specifically tailored to each client's needs. Operating as an independent firm, Arche avoids any

conflict of interest and works exclusively for each client's benefit.

Arche also manages dedicated investments on thematic to benefit from specific trends. The company creates portfolios with a customised allocation, while maintaining a close dialogue with the clients for whom transparency reports are provided in order to follow the evolution of the portfolios.

The wealth management division is also the architect of a tailored-made asset allocation. The portfolios are assembled to reflect the firm's market convictions while taking into account the specific orientations as agreed with the client.

Arche manages on a discretionary basis and also

offers an advisory management service in order to analyse the situation in accordance with market dynamics.

The firm also provides continuous portfolio monitoring with a high response capacity. It selects the best management specialists in the world. Arche Wealth Management's investment committee relies on a network of strategists to help develop and put into perspective its own market scenario.

Through an open architecture, the selection of investment funds enables Arche to provide a relevant and specialized service on all asset classes. Arche Wealth Management is an independent management company that works with several depository banks.



Clients, entrusting the management of all or part of their assets, may retain their historical custodian bank(s). Clients can also benefit from the network of custodian banks with which Arche Wealth Management has negotiated competitive pricing conditions.

ASSET ALLOCATION

The objective is to create a steady appreciation of their clients' capital by producing positive returns while maintaining investment risks and volatility at a level agreed upon with the client. The investment philosophy is based on the following points:

- The core portfolio relies on selections of the best expertise over flexible asset allocation funds that provides an anchor in the market by adapting the allocations depending on market conditions.
- To enhance returns, the portfolio relies on specific investments (thematic funds such as robotics, biotechnology...).
- Absolute return strategies and structured products to diversify and increase portfolio's protection.

INNOVATIONS

The firm's great growth prospects are made possible thanks to Arche's pursuit of innovative solutions in order to always better serve their client's interests. The exclusive partnership developed with the National Bank of Canada is an illustration of this inextinguishable thirst to provide clients with reasons to come and reasons to stay. This international partnership with Quebec's main bank offers Arche's

clients a custodian bank service as well as a multitude of investment solutions in Canada, all in all making possible to diversify the risk of holding assets by placing them on the North American continent.

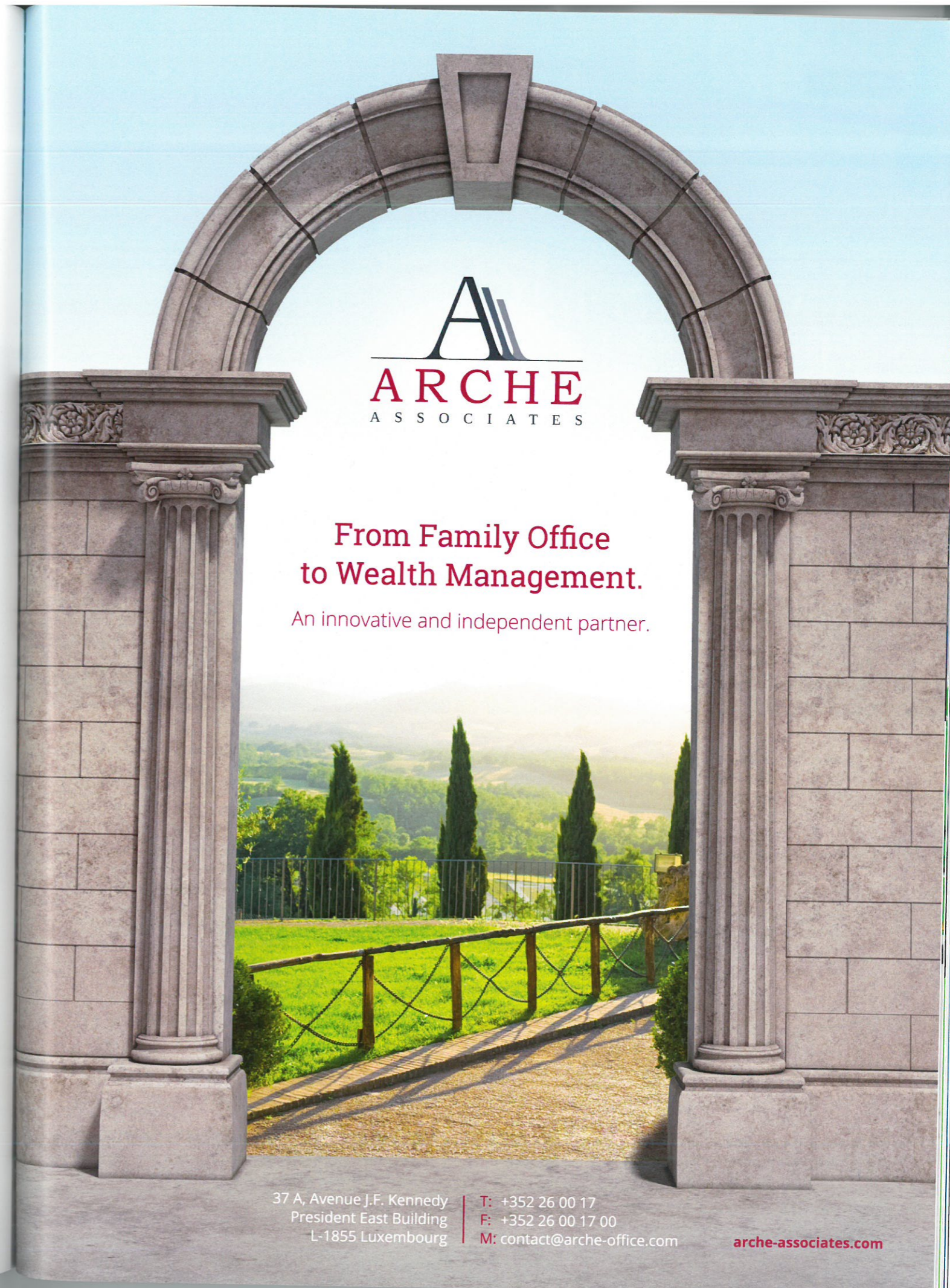
The partnership provides access to structured products that are unique in their design as well as to real estate investment opportunities in Canada. Arche always looks for new ideas, products and concepts.

Another example of Arche's innovative vision is the development of a partnership with Swiss Life and the National Bank of Canada authorised by the Insurance Commission of Luxembourg. This agreement allows Arche's clients to use the National Bank of Canada (NBC) as the custodian of a life insurance contract by Swiss Life. It offers a unique solution that combines the benefits of a Luxembourg life insurance while diversifying risk by placing assets in Canada and taking advantage of Arche's asset management expertise.

With independence, transparency, innovation and excellence driving the company's success since its inception only five years ago, Arche Wealth Management will continue to be innovative and fulfil client's needs.

For further information, log on to www.arche-associates.com

editor@ifinancemag.com



**From Family Office
to Wealth Management.**
An innovative and independent partner.

37 A, Avenue J.F. Kennedy
President East Building
L-1855 Luxembourg
T: +352 26 00 17
F: +352 26 00 17 00
M: contact@arche-office.com

arche-associates.com